

Wednesday, February 11

12:10 PM – 12:30 PM

***Build Winning Sales Plans for the Department of Navy***

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**Abstract:**

The Navy acquisition environment continues to adapt to address the department's multiple realignment efforts and to meet evolving mission priorities. Understanding the Navy budget landscape for FY 2026 can help you build a winning sales strategy.

Deltek explores the Navy's FY 2026 funding priorities and unpacks procurement and contract spending trends, including how small businesses stack up. They also address:

- Navy's top issues and priorities
- Preferred contract vehicles and top contractors
- Opportunity highlights and potential project leads

